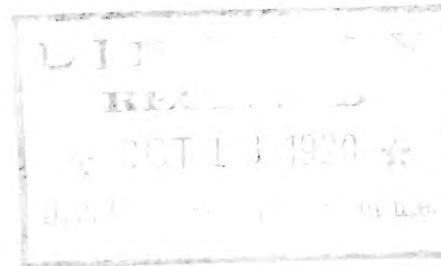


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El Paso, Tex.



LA GRANJA FARM.

(IRRIGATED.)

PRICE LIST OF CANNA TUBERS, WITH DESCRIPTION

DONNA, TEXAS, OCTOBER 1st, 1911.

INTRODUCTION. Three years ago, this place was a wilderness. To-day, we expect to have 50,000 to 100,000 Canna Tubers of the highest grades, ready to ship next winter and spring. Among many experiments, Cannas quickly proved successful, showing that soil, climate irrigation, were suited to them

WHY CANNAS GROW BETTER HERE THAN ELSEWHERE.

CHARACTER of GROWTH. The Canna is a semi-tropical plant, which will not grow wild for all the year in but a small part of the United States. It flourishes in a rich soil, which must be warm, with plenty of water and sunshine. This is why it makes such a beautiful summer plant north, and why it has to be taken up every fall and held until spring.

LOCATION. Not fifty miles from here is the southernmost part of the mainland of our country. La Granja Farm is three to four hundred miles further south than New Orleans, La., or San Diego, Calif. We are almost tropical. For the Canna, which does not have a dormant period, we have a twelve-months' growing season; its roots do not receive a check by being taken from the ground in the fall and kept out.

CLIMATE. Sunshine 350 days in the year. Strong winds keeping the foliage clean.

SOIL. Warm every day in the year, so that the roots are always making new growth. A clump has to be taken up every four or five months and divided, or it gets too crowded. The soil is incredibly rich, particularly in potash and phosphoric acid, and seems to be exactly suited to making brilliant flowers, sturdy foliage and strong roots. The silt from the irrigation waters continually re-fertilizes it. I have the almost incredible record of 3,000 tubers grown from 50 tubers in eleven months.

WATER. Nothing but desert plants will grow here without irrigation, but with irrigation we easily supply the large amount of water required by the Canna to make the vivid coloring and strong tuber.

The COMBINATION of SUNSHINE, SOIL, WARMTH and IRRIGATION Makes a CANNA which is STRONGER and BETTER Than Can Be Grown Elsewhere.

ANOTHER ADVANTAGE Northern grown Cannas have to be dug in October or November, and stored during the winter. If kept too moist, they rot. If kept too dry, they lose their germinating power. Out of three lots obtained from Northern seedsmen of the highest standing, less than 50 per cent germinated, tho given ample water and cultivation. This is not the fault of the seedsmen, but of the condition of the long winter storage. In my own transplanting I get 100 per cent to grow, and have had flowers in thirty days after planting.

FILLING ORDERS. Orders will be filled at any time after January 1st, 1912 but unless otherwise instructed we commence digging February 25th and ship orders in rotation. Thus, instead of the Cannas being out of the ground six months from grower to buyer and transplanter, they should be barely six weeks if that. Hence more will grow.

SHIPPING. Orders for a dozen or less tubers sent prepaid by mail or express; orders by the 100 or 1000 sent by freight, and as the railroad exacts prepayment, this will be added to invoice, as these prices are f. o. b. Donna. No charge for packing or delivery at Station.

SHORT ORDERS. The stock is limited; already some orders are coming in. First come, first served. No substitution unless there is a variety so close that it can hardly be told apart. For season of 1913 we expect to have at least a half-million tubers to sell, and probably tube-roses and gladioli.

THE FINEST CANNA—

THE FLAMBEAU

MOST GORGEOUS OF CANNAS

HEIGHT.	Six to seven feet
FOLIAGE.	Green and massive.
GROWTH.	Luxuriant, stalks when well-established often 1 1-2 inches in diameter.
HABIT.	Clean. The flowers drop when dead, leaving a clean seed-pod of artistic shape, which remains green a long time.
FLOWERS.	A glowing, fiery vermillion or orange red with golden yellow borders and throat ; in size immense, often 6 to 7 inches across, with wavy edges, and when full blown, a habit of lying out flat, which is very effective. They are borne on stalks rising a foot or more higher than the foliage, and if given abundant water and seed pods cut, each stalk will keep on producing flower clusters during warm weather — ten have been counted on one stalk. Tho the roots increase rapidly, they do not, because of this peculiarity, often need to be split up.
HISTORY.	This is the old F. Benary, brought originally from France, and introduced into this Rio Grande Delta about four years ago, but it is no more like F. Bernary of old than water is like wine. It has been glorified, made stronger, more brilliant and gorgeous by the strong sunshine and continuous growth of this wonderful climate, by this soil rich in potash and phosphoric acid, by the abundant silt-laden, fertilizing irrigating waters, till it is a new canna.
USES.	Alone, it makes a wonderful clump. It is ideal for the center of a canna bed, as its high-borne, vivid flowers make a strong central point or climax for the eye. If planted with the great 8-foot Musafolia behind as a foil and one or two lower growing, more delicate cannas, such as Venus, Black Prince, Betsy Ross, Mont Blanc in front, it makes a screen of wonderful beauty and striking effectiveness.
PRICE.	Per one, 25 cents by mail ; per dozen, \$2.50 by mail, both prepaid ; per hundred, \$15.00, freight charged. I make no price by the thousand, as I have only a few thousand growing and some are already engaged. First orders, first filled. If none remain last orders cannot be filled.

GENERAL LIST.

RED CANNAS.

JOLIET. Foliage green; height 5 to 6 feet; growth luxuriant; habit clean; flower one of the finest reds, a brilliant orange scarlet flower, often six inches.

DUKE OF MARLBOROUGH. Foliage green; height, 5 to 6 feet; growth luxuriant; habit clean; flower equal to Joliet, but a more bluish red, a true glowing crimson with fine orange veins. Large flowers often 6 inches across.

LOUISIANA. Foliage green, height 5 to 6 feet; growth luxuriant; the finest red canna; large, vivid, deep crimson flowers, darker than Duke of Marlborough, with crinkly edges and silky sheen. Flowers often 7 inches across.

BLACK PRINCE. Foliage green; height 5 to 6 feet; growth luxuriant; habit clean. A glorious flower, only moderately large, but in large trusses and of an intense, rich, dark cardinal red, very lovely and satisfying. Color so dark it needs a lighter background to show it up.

GENERAL LIST.—CONTINUED.

RED CANNAS.

PILLAR OF FIRE. Foliage green; height 5 to 6 feet; growth sturdy; habit clean; flower almost same as Duke of Marlboro, but flowers borne aloft on stalks a foot or more above the foliage.

KING HUMBERT. Foliage bronze; height 3 1-2 feet; growth luxuriant; habit clean. The finest bronze leaf canna. A gorgeous thing. An orange-scarlet flower streaked with crimson and gold. Flower small but borne in immense trusses, giving effect of a large flower. True orchid type.

WM. SAUNDERS. Foliage bronze; height 3 1-2 feet; growth sturdy; habit clean; flower similar to King Humbert; color a vivid crimson, and flowers very large and in immense trusses.

EGANDALE. Foliage bronze; height 3 1-2 feet; growth sturdy; habit clean; flower similar to King Humbert, but color a rich currant red.

ORANGE CANNAS.

DAVID HARUM. Foliage bronze, height 3 1-2 feet, growth sturdy, habit moderately clean, flower similar to King Humbert, but color a reddish orange. Neither flowers or trusses so large, nor growth so luxuriant.

WYOMING. Foliage bronze, height 5 to 8 feet, growth luxuriant, habit clean, color a rich velvety orange—the East India Yogi color. Flower very large, often 6 inches across, and borne high above foliage. A striking canna.

INDIANA. Foliage green, height 5 to 6 feet, growth luxuriant, habit clean, richly ornamental in effect. An immense golden orange flower veined with red, often seven inches across and borne high above foliage.

YELLOW CANNAS.

AUSTRIA. Foliage green, growth luxuriant, habit clean. A flower of light, large, often four inches across and a pure canary yellow, a shade without orange, so that it goes well with most reds.

PINK CANNAS.

BETSY ROSS. Foliage green, height 2 1-2 to 3 feet, growth sturdy, habit clean, dainty and sweet. Flowers a lovely soft pink, moderately large and in moderate sized trusses.

LOUISE. Foliage green, height 4 feet, growth luxuriant, habit clean. A lovely flower of a deep-seashell pink moderately large and in moderate sized trusses.

WEST GROVE. Foliage green, height 5 feet, growth sturdy, habit clean; a seashell pink flower of very large size

SHENANDOAH. Foliage bronze, height 3 to 3 1-2 feet, growth fair, habit clean, orchid flowers, similar to King Humbert, but not so large flowers nor so large trusses and flowers; flower a crushed strawberry pink.

WHITE CANNAS.

MONT BLANC. Foliage green, height 2 1-2 feet, growth good, habit moderately clean, flower not snow white in color, there are none such, but a deep cream white with large petals and showy flower. Fine in front of strong colored cannas

FRAU MARIE NAGEL. Foliage green, height 2 1-2 feet, growth good, habit moderately clean, flower a light lemon white with large broad petals and in good-sized trusses.

ALBA ROSEA. Foliage green, height 4 feet, growth good, habit moderately clean, flower small but dainty, a cream white shading to peach blossom pink at throat; trusses small size.

MIXED COLORS CANNAS.

ALLEMANIA. Foliage green, height 4 to 5 feet, growth luxuriant, habit clean, flower strikingly handsome. Large flowers, often six inches across, outer petals a bright scarlet with golden-yellow edges and orange-scarlet throat.

FLAMBEAU. Foliage green, height 6 to 7 feet, growth luxuriant, habit clean. See page before this for description

GLADIFLORA. Foliage green, height 3 1-2 feet growth fair, habit clean. An exquisite flower, a pale buff spotted with red and with recurved petals, giving it the effect of a gladiolus. Small flower and small truss.

MERCEDES. Foliage green, height 4 feet, growth sturdy, habit clean. A quietly elegant flower. A pure lemon-yellow shading to white with throat spotted with vermillion. Petals have a silky sheen.

CALICO. Foliage green, height 2 1-2 feet, growth good, habit clean. A gay little thing. Small yellow flower spotted with red.

MME. CROZY. Foliage green, height 2 1-2 feet, growth good, habit clean. An elegant and cheerful flower. Bright vermillion with gold border, not large but extremely gay.

ITALIA. Foliage green, height 4 feet, growth sturdy, habit clean. A most charming flower. An exquisite, rich, vermillion-red bordered with golden yellow, small flowers, but in full, immense trusses, giving the effect of a large flower.

VENUS. Foliage green, height 4 feet, growth sturdy, habit clean. A strikingly exquisite flower. A gay pink with border and markings of cream and gold.

FOLIAGE CANNAS.

MUSA FOLIA. Leaves a purplish deep bronze and dark green and often 4 feet long. Grows 7 to 8 feet high and grows luxuriantly. The flower is small, red and inconspicuous.

PRICE LIST.

COLORS	NAME	— DELIVERED —		— NOT DELIVERED —		STOCK
		Per one	Per doz.	Per 100	Per 1000	
Red	Joliet	10c	\$1 00	\$3 00	\$18 00	Large
	Duke of Marlboro	10c	1 00	3 00	18 00	Large
	Louisiana	20c	2 00	....	....	Small
	Black Prince	15c	1 50	6 00	....	Fair
	Pillar of Fire	20c	2 00	....	....	Small
	King Humbert	15c	1 50	5 00	30 00	Large
	Wm. Saunders	25c	2 50	....	....	Small
	Egandale	25c	2 50	....	....	Small
Orange	David Harum	15c	1 50	4 00	25 00	Fair
	Wyoming	15c	1 50	6 00	....	Small
	Indiana	20c	2 00	....	....	Small
Yellow	Austria	10c	1 00	3 00	18 00	Large
Pink	Betsy Ross	20c	2 00	....	....	Small
	Louise	20c	2 00	....	....	Small
	West Grove	20c	2 00	....	....	Small
	Shenandoah	15c	1 50	4 00	....	Fair
White	Mont Blanc	25c	2 50	....	....	Small
	Frau Marie Nagel	25c	2 50	....	....	Small
	Alba Rosea	20c	2 00	....	....	Small
Mixed	Allemania	10c	1 00	3 00	18 00	Large
	Flambeau	25c	2 50	15 00	....	Fair
	Gladiflora	25c	2 50	....	....	Small
	Mercedes	15c	1 50	6 00	....	Fair
	Calico	10c	1 00	....	....	Fair
	Mme. Crozy	20c	2 00	....	....	Small
	Italia	25c	2 50	....	....	Small
	Venus	20c	2 00	....	....	Small
Foliage	Musafolia	15c	1 50	5 00	....	Fair



For the season of 1913, I shall have an ample stock of all these varieties and some of the choicest of new kinds.

LA GRANJA FARM,
Donna, Texas.